

Network Utilization

In-network utilization during the first seven months of 2023 remains strong at 89% (42.1% PPO; 46.9% Premier). As we have shared earlier this year, Marin and surrounding counties continue to be areas of focus for Delta Dental in regard to both network retention and recruitment. This analysis confirms that MCCD members continue to have strong access to Delta Dental contracted dentists.

MARIN COMMUNITY COLLEGE DISTRICT

Group Number: 05438

Paid Period: January 1, 2023 - July 31, 2023

Network	Paid Amount	PEPM		Number of Paid Procedures	
Delta Dental PPO	\$106,315	\$41.96	42.1 %	1,006	43.3%
Delta Dental Premier	\$118,353	\$46.71	46.9 %	1,050	45.2%
Non-Contracted	\$27,689	\$10.93	11.0 %	269	11.6%
TOTAL	\$252,357	\$99.59	100.0 %	2,325	100.0%

Utilized Providers Adds/Terminations Report

I ran updated Utilized Provider Adds/Terminations reports through July 31, 2023. The data continues to reflect the return to a pre-pandemic “normal” turnover trend. While we understand a loss of a single provider may create disruption, the updated data continues to provide a very positive story, and hopefully demonstrates our commitment to both retention and recruitment, understanding that network turnover is a part of any healthcare network.

Marin County

2023

In Marin County during 2023, there is a total of 89 PPO providers and 171 Premier providers.

- MCCD members utilized 79 of these providers January 1, 2023, through July 31, 2023.
- 3 providers termed during this time. (3 general dentists)
 - 3 provider terminations were voluntary.
- 9 new providers were added from January 1, 2023, through July 31, 2023.

Alameda County

2023

In Alameda County in 2023, there is a total of 1,295 PPO providers and 1,717 Premier providers.

- MCCD members utilized 33 of these providers January 1, 2023, through July 31, 2023..
- 2 providers termed during this time. (2 General dentist)
 - 2 provider terminations were voluntary.
- 87 new providers were added from January 1, 2023, through July 31, 2023.
 - 1 new provider was utilized by MCCD members.

Contra Costa County

2023

In Contra Costa County, there is a total of 1,003 PPO providers and 1,299 Premier providers.

- MCHD members utilized 17 of these providers January 1, 2023, through July 31, 2023.
- 0 providers termed during this time.
- 76 new providers were added from January 1, 2023, through July 31, 2023.

San Francisco County

2023

In San Francisco County, there is a total of 643 PPO providers and 970 Premier providers.

- MCHD members utilized 16 of these providers January 1, 2023, through July 31, 2023.
- 0 providers termed during this time.
- 83 new providers were added from January 1, 2023, through July 31, 2023.

Sonoma County

2023

In Sonoma County during 2023, there is a total of 263 PPO providers and 363 Premier providers.

- MCHD members utilized 45 of these providers January 1, 2023, through July 31, 2023.
- 2 providers termed during this time. (1 general dentist, 1 specialist)
 - 2 providers termination were voluntary.
- 17 new providers were added from January 1, 2023, through July 31, 2023.